

# Possible Interview Topics

with **A. Michael Shumate**, author of

# Logo Theory

## How Branding Design Really Works



Michael can adapt his responses to both long and short versions to fit different interview time constraints.

(I take identity design very seriously but I don't take myself too seriously. For instance, my professional speaking website is Grand-Poobah.com. A Grand Poobah is someone who assumes authority where he has none. That's what I always told my students to call me. If I can't convince you with my logic, there's no reason to listen to me.)

**What makes this book different from other books on logos or logo design?** It's not a logo catalog that shows hundreds of logos; it's not a book of case studies about different identities; it's not a book about how different identities were developed or their applications to signage, stationery, vehicles and other marketing collateral. (short version answer takes 2 minutes, long version is funnier but takes 6 minutes)

**How did you get started on this book?** Many designers follow trends or try to start them. Are there principles that transcend fad or fashion, in other words principles that are evergreen, immutable and permanent? (short 2 minutes, long 4 minutes)

★ **What is the purpose of graphic design?** To communicate the client's message (short and long 2 minutes)

**Give me an example of an unchanging principle of design.** Color contrast depends on value, not hue or saturation. (short and long 3 minutes)

**Professional, Prima-Donna or Artsy-Fartsy** That's the title of the first section of your book. What's the difference between those? (short 2 minutes, long 5 minutes)

★ **What is the purpose of Corporate Identity?** Just like a cowboy's brand: to instantly recognize whose cow is whose (short and long 2 minutes)

**What are some identities that are decades old and still look contemporary?** Westinghouse (1960), Screen Gems (1965), Shell (1971), IBM (1972), Apple (1976) (short 2 minutes, long 6 min.)

**What is BYC design?** (Because You Can) (short and long 2 minutes)

**What is JTBD Design?** (Just to be Different) (short and long 3 minutes)

**What are the four different concepts for corporate identity?** Of the millions of logos ever created there are only four kinds of concepts. Why is that important? Can it help a designer? (short and long 5 minutes)

**You say there are Seven Deadly Sins of Logo Design; give us one example (two, three, etc.).** 1) Must be able to work in black only; 2) Lack of Mass; 3) Poor Contrast; 4) Wayward or incongruent parts; 5) Overlapping elements; 6) unrefined elements; 7) Thin lines, Tiny elements. (varies: 1 to 3 minutes each)

**What are some famous fails in recent logo redesigns?** Xerox, Continental/United Airlines and AT&T (short 4 minutes, long 8 minutes)

**What do you say to people who think your ideas are retro, passé or just old fashioned?** Look at the practice of designing "responsive logos" or avatars or favicons. (short 3 minutes, long 6 minutes)

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★ = Essential points for any interview

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